



# M I N U T E S

- 1. The meeting was called to order by Board Chair, Macarena Cataldo at 2:05 pm**
- 2. Motion to Approve the Agenda**
  - Macarena Cataldo moved. Dusty Chipura seconded. The Agenda was approved.
- 3. APPROVE MINUTES OF 2019-20 AGM**
  - Macarena Cataldo moved. Bryan McKinnon seconded. The motion to approve the Minutes of the 2019-20 AGM passed.
- 4. New business arising from minutes.**
  - New Business Arising From Minutes. A request was made by the Board Chair for any business arising from the Minutes of the previous AGM. No Business Arising was requested from the membership.
- 5. FINANCIAL REPORT (Bryan McKinnon)**
- 6. MOTION TO ACCEPT THE 2019-20 FINANCIAL STATEMENTS**
  - A motion to approve the 2019-20 Financial Statements was moved and seconded from the floor and the motion passed unanimously.
- 7. PROGRAMMING REPORT (Kimit Sekhon)**
- 8. TECHNICAL REPORT (Hector Paniagua Baltazar)**
- 9. FUNDRAISING REPORT (Debbie Roche)**
- 10. VOTING IN NEW BOARD OF DIRECTORS**
  - Alnoor Gova, Adrian Margarint, Kate Mooney, Vanessa Stevens, Bereket Kebede completed their terms.
  - Macarena Cataldo, Dusty Chipura, Babak Motamed, & Derrick Whiteskycloud remain as board members.
  - Mildred German, Alison Klein, Charlie Materi, Montse Rueda and Kenan Sungur were voted in as new board members by acclamation – no voting was required.
- 11. ADJOURNMENT**
  - A motion was received (and seconded) from the floor to adjourn the meeting and it passed unanimously. The meeting was adjourned at 4:00 pm.



## Co-op Radio Annual General Meeting

Sunday November 29, 2020

Virtual ZOOM AGM

46 Members attended the 2020 Virtual AGM

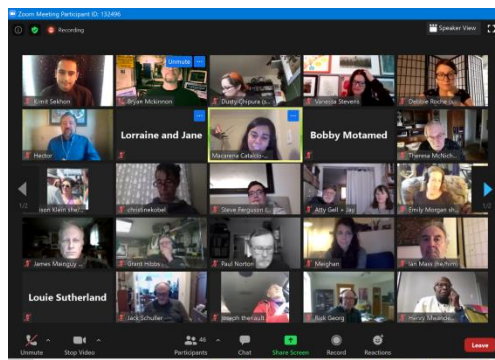
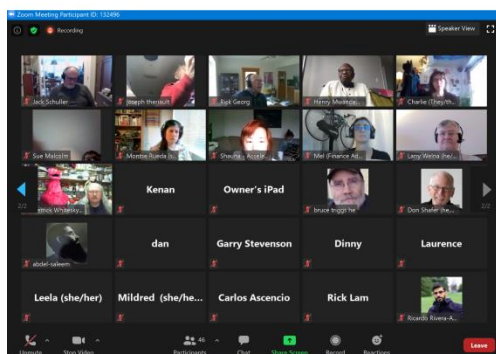
Count	First Name	Last Name	ATTENDED
	Mel	Ifada	Staff
	Hector	Paniagua Baltazar	Staff
	Debbie	Roche	Staff
	Kimit	Sekhon	Staff
1	Carlos Marcelo	Ascencio Gomez	Member
2	Maca	Cataldo	Member
3	Shauna	Chin	Member
4	Leela	Chinniah	Member
5	Katelin	Chipura	Member
6	Lorraine	Chisholm	Member
7	Dan	Fass	Member
8	Steven	Ferguson	Member
9	Laurence	Gatinel	Member
10	Atty	Gell	Member
11	Rick	Georg	Member
12	Mildred	German	Member
13	Jay	Hamburger	Member
14	Grant	hibbs	Member
15	Allan	Jensen	Member
16	Kimani	Karangu	Member
17	Alison	Klein	Member
18	Dinny	Knowles	Member
19	Christine	Kobel	Member
20	Rick	Lam	Member
21	James	Mainguy	Member
22	Sue	Malcolm	Member
23	Ian	Mass	Member



# Co-op Radio Annual General Meeting

Sunday November 29, 2020  
Virtual ZOOM AGM

Count	First Name	Last Name	ATTENDED
24	Charlie	Materi	Member
25	Bryan	McKinnon	Member
26	Emily	Morgan	Member
27	Bobby	Motamed	Member
28	Henry	Mwandemere	Member
29	Abdel	Naroth	Member
30	Paul	Norton	Member
31	Gwendolyn	Reischman	Member
32	John	Reischman	Member
33	Ricardo	Rivera	Member
34	Montse	Rueda	Member
35	Jack	Schuller	Member
36	Don	Shafer	Member
37	vanessa	stevens	Member
38	Garry	Stevenson	Member
39	Louie	Sutherland	Member
40	Joseph	Therault	Member
41	Bruce	Triggs	Member
42	Meighan	Visser	Member
43	Larry	Welna	Member
44	Derrick	Whiteskycloud	Member
45	Jane	Williams	Member
46	Kenan	Zeigler-Sungur	Member



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**FINANCIAL STATEMENTS**

**Vancouver Co-operative Radio**

Unaudited - see Notice to Reader

**August 31, 2020**

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## NOTICE TO READER

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On the basis of information provided by management, we have compiled the statement of financial position of **Vancouver Co-operative Radio** as at August 31, 2020 and the statements of operations and net assets for the year then ended.

We have not performed an audit or a review engagement in respect of these financial statements and accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Vancouver, BC  
November 17, 2020

Pace Accounting Inc.  
Chartered Professional Accountants

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**Vancouver Co-operative Radio****STATEMENT OF FINANCIAL POSITION**

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as at August 31

Unaudited - see Notice to Reader

	2020	2019
	\$	\$
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash	108,863	26,361
Accounts Receivable	7,397	16,761
Due from C.R.E.S.	3,820	6,873
Prepaid Expenses	5,465	7,225
	<b>125,545</b>	<b>57,220</b>
<b>LONG-TERM</b>		
Paid Education Leave Fund in Trust	531	531
Equipment - NET	119,715	137,925
Leasehold Improvement - NET	70,955	99,911
	<b>191,201</b>	<b>238,367</b>
	<b>316,746</b>	<b>295,587</b>
<b>LIABILITIES &amp; NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable and Accrued Liabilities	2,580	1,152
Payroll Related Payables	3,642	3,400
Government Remittances	251	2,325
Unearned Revenue	13,713	26,739
	<b>20,186</b>	<b>33,616</b>
<b>LONG-TERM</b>		
Unamortized Equipment	159,387	199,077
	<b>179,573</b>	<b>232,693</b>
<b>MEMBERS' EQUITY</b>		
Membership Shares	51,484	51,480
<b>NET ASSETS</b>		
Unrestricted Net Assets	85,689	11,414
	<b>137,173</b>	<b>62,894</b>
	<b>316,746</b>	<b>295,587</b>

*on behalf of the Board:*

Director



Director

ACCOUNTING INC.  
Chartered Professional Accountants

SUITE 204-2929 COMMERCIAL DRIVE, VANCOUVER, B.C. V5N 4C8 TEL: 604 874-1191 FAX: 604 874-1006 paceaccounting.ca

## Vancouver Co-operative Radio

### STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

for the year ended August 31

Unaudited - see Notice to Reader

	2020	2019
	\$	\$
<b>REVENUES</b>		
<b>GRANTS AND DONATIONS</b>		
Donations and Fundraising	91,229	55,173
Union and Community Grants	74,509	57,900
City of Vancouver	43,300	21,700
Grant - Infrastructure	41,129	30,371
Provincial Gaming Grant	12,600	14,500
HRDC - Summer Student Grant	6,782	8,666
Provincial Grant	4,000	—
Membership	1,636	7,834
	<b>275,185</b>	196,144
<b>OTHER</b>		
Community Radio Education and Training	140,000	110,000
Contributed Equipment Amortization	10,501	12,001
Miscellaneous	6,560	5,440
C.R.E.S. - Other	-	7,724
	<b>157,061</b>	135,165
	<b>432,246</b>	331,309
<b>EXPENSES</b>		
Salaries and Benefits	169,643	170,316
Amortization	47,166	54,385
Transmission and Broadcast	46,651	42,912
Premises	36,475	32,388
Subcontracts	26,556	4,619
Office	10,273	7,374
Community and Member Engagement	7,007	6,949
Licenses, Fees and Tariffs	5,883	4,648
Technical Equipment and Supplies	5,307	—
Accounting and Legal	2,436	2,048
Bank Charges and Interest	355	452
Miscellaneous	219	3,473
Volunteer and Honorariums	—	100
	<b>357,971</b>	329,664
<b>Excess of Revenues over Expenses</b>	<b>74,275</b>	1,645
Net Assets, beginning balance	11,414	9,769
<b>Net Assets, ending balance</b>	<b>85,689</b>	11,414

on behalf of the Board:





# Annual General Meeting

Fiscal Year

1-Sept-2019 to 31-Aug-2020

DATE: Sunday November 29, 2020

TIME: 2:00 pm to 4:00 pm

Virtual Zoom Meeting





# ORGANIZATIONAL STRUCTURE

# VANCOUVER CO-OP RADIO - ORGANIZATIONAL STRUCTURE

## Board of Directors

- Governance
- Financial Oversight
- Strategic Planning

## Committees

- Programming
- **Fundraising & Promotions (Debbie)**
- **Technology (Hector)**
- **Production (Kimit)**
- Outreach
- Training
- **Finance (Mel)**
- HR

## Special Projects Volunteer

[bryan@coopradio.org](mailto:bryan@coopradio.org)

- **Staff Manager**
- Compliance
- Core Grants
- Home Studio Support

Hector

Tech  
Coordinator

Debbie

Fundraising &  
Promotions

Mel

Finance &  
Admin

Kimit

Production  
Coordinator



# FINANCE REPORT

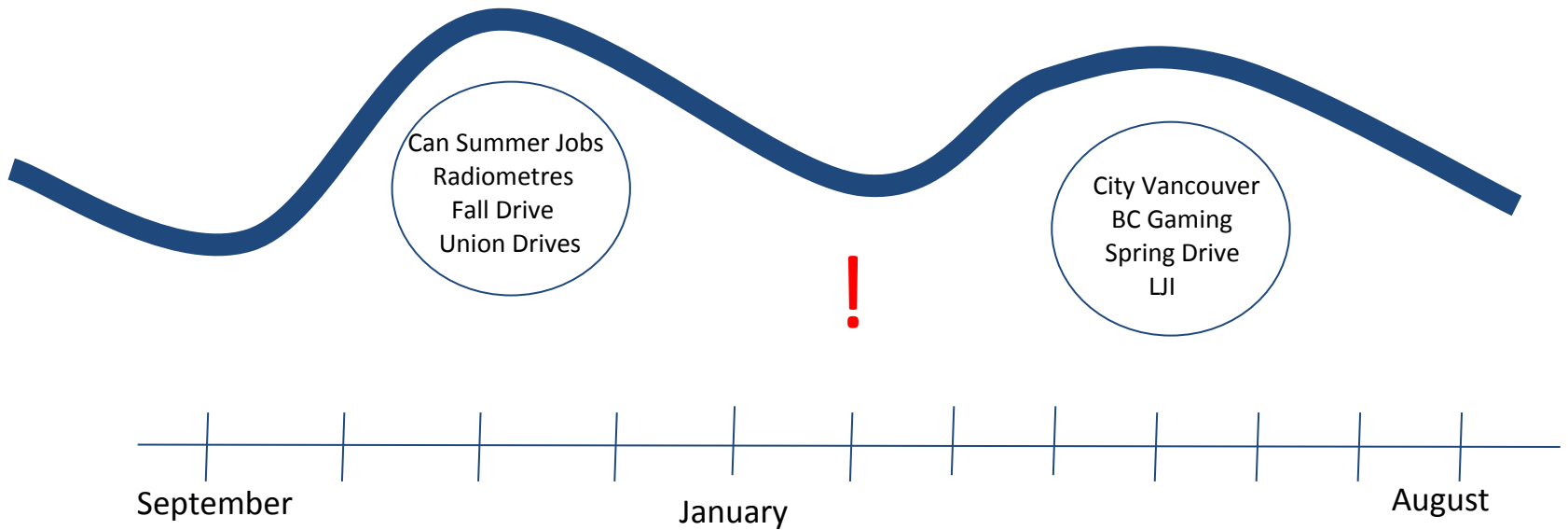
# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## CASH FLOW

	<b>Monthly Expenses</b>	<b>Annual Expenses</b>
<b>Staff Payroll</b>	\$13,000.00	\$156,000.00
<b>Tower Fees</b>	\$3,870.00	\$46,440.00
<b>Rent</b>	\$1,560	\$18,720.00
<b>Utilities</b>	\$825	\$9,900.00
<b>Licenses / Maintenance / Equipment / Misc.</b>	\$1,600	\$19,200
<b>Total Operating Cash Flow</b>	<b>\$20,855.00</b>	<b>\$250,260.00</b>
<b>LJI Journalists (Restricted Grant)</b>	\$5,000	\$50,000
<b>Total with LJI</b>	<b>\$25,855.00</b>	<b>\$300,260.00</b>

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## REVENUE CYCLES



WE AIM TO HAVE AT LEAST 3 MONTHS CASH IN THE BANK

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

MY JOB AT THE AGM:

“TO RECEIVE THE 2019-20  
FINANCIAL STATEMENTS”

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

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	\$	\$
<b>REVENUES</b>		
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Donations and Fundraising	91,229	55,173
Union and Community Grants	74,509	57,900
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	<b>357,971</b>	329,664
<b>Excess of Revenues over Expenses</b>	<b>74,275</b>	1,645

IT LOOKS LIKE WE EARNED  
\$100,000 MORE  
IN 2019-20?!

DID WE REALLY MAKE  
A \$74,000 PROFIT?!

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## Vancouver Co-operative Radio

### STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

for the year ended August 31

Unaudited - see Notice to Reader

2020  
\$

2019  
\$

#### REVENUES

#### GRANTS AND DONATIONS

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#### DONATIONS & FUNDRAISING

DONATIONS	\$6,782
DONATIONS IN KIND	\$34,447
BEQUEST	\$50,000
<b>TOTAL</b>	<b>\$91,229</b>

#### 2018-19

DONATIONS	\$9,768
IN KIND	\$45,405
<b>TOTAL</b>	<b>\$55,173</b>



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### UNIONS & COMMUNITY GRANTS

UNIONS	\$6,450
CRFC - LJ1	\$25,559
CRFC - RADIOMETRES	\$42,500
<b>TOTAL</b>	<b>\$74,509</b>

### 2018-19

UNIONS	\$5,900
FOUNDATION	\$2,000
CRFC - RADIOMETRES	\$50,000
<b>TOTAL</b>	<b>\$57,900</b>

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## Vancouver Co-operative Radio

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## CITY OF VANCOUVER

2019	\$32,500
2018	\$32,500
<b>TOTAL</b>	<b>\$65,000</b>

## BOOKED As

2019	\$43,300
2018	\$21,700
<b>TOTAL</b>	<b>\$65,000</b>

THE WAY THE REVENUE WAS BOOKED  
ARTIFICIALLY INFLATED BY \$10,800

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## Vancouver Co-operative Radio

### STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

for the year ended August 31

Unaudited - see Notice to Reader

2020  
\$

2019  
\$

#### REVENUES

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## GRANT - INFRASTRUCTURE

BOOKING ENTRIES FROM 2017-18  
AND REMOVED FROM B/S

NOT ACTUAL REVENUE

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## Vancouver Co-operative Radio

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## MEMBERSHIP

“MEMBERSHIP” =  
COMMUNITY ORGANIZATIONS

THE ACTUAL INDIVIDUAL MEMBERS  
OF THE CO-OPERATIVE 2019-2020

NEW: 94

RENEWING: 292

TOTAL: 386 MEMBERS

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## Vancouver Co-operative Radio

### STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS

for the year ended August 31

Unaudited - see Notice to Reader

	2020	2019
	\$	\$

#### REVENUES

##### OTHER

Community Radio Education and Training	<b>140,000</b>	110,000
Contributed Equipment Amortization	<b>10,501</b>	12,001
Miscellaneous	<b>6,560</b>	5,440
C.R.E.S. - Other	-	7,724
	<b>157,061</b>	135,165
	<b>432,246</b>	331,309

## C.R.E.T

INCREASED TRANSFER  
FROM CRES  
BY \$30,000  
2019-2020

CRET: 2018-19	\$110,000
CRET: 2019-20	\$140,000
CRET: 2020-21	\$87,000

We are \$30,000 behind in donations  
(Jan-Nov 2019 vs Jan-Nov 2020)

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## Vancouver Co-operative Radio

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Miscellaneous	219	3,473
Volunteer and Honorariums	—	100
	<b>357,971</b>	<b>329,664</b>

= \$28,000

**DID WE SPEND MORE MONEY?**

Not really.

Yes on “Premises”, “Office” & “Equipment”

(But we had covid19 grants to cover those increases)

Yes on “Subcontracts” (which is covered by the restricted LJI Grant for this purpose)

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IT LOOKS LIKE WE EARNED  
\$100,000 MORE  
IN 2019-20?!

CRFC - LJL	\$25,000
COVID19 GRANTS	\$5,000
CITY OF VANCOUVER	\$10,800
BOOKING INFRASTRUCTURE	\$10,000
BEQUEST	\$50,000
	<b>\$100,000</b>

DID WE REALLY MAKE  
A \$74,000 PROFIT?!  
No. WE BROKE EVEN

# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

## CASH FLOW

	Monthly Expenses	Annual Expenses
<b>Staff Payroll</b>	\$13,000.00	\$156,000.00
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<b>Rent</b>	\$1,560	\$18,720.00
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<b>Total with LJI</b>	<b>\$25,855.00</b>	<b>\$300,260.00</b>



# VANCOUVER CO-OP RADIO - FINANCIAL REPORTING

WE NEED A MOTION:

“TO RECEIVE THE 2019-20  
FINANCIAL STATEMENTS”



**TECH REPORT**  
**COMMUNITY STRENGTH**  
**IN TOUGH TIMES**



THANK YOU ALL

# DEDICATED COMMUNITY MEMBERS

- Providing useful feedback
- Helping us improve playback reliability of syndicated and pre-recorded content
- Keeping the bar high

# COMMUNITY CONTENT

LIVE BROADCAST  
REMOTELY

32 hr 30 min  
per week

PRE-RECORDED  
CONTENT

91 hrs per  
week

SYNDICATED  
CONTENT + MUSIC MIX

44 hrs 30 min  
per week

VERY ACTIVE  
EQUIPMENT LIBRARY  
*Critical support for  
several shows*


vancouvercoopradio.myturn.  
com/library/inventory

Vancouver Co-op Radio Create Account Log In

[Home](#) [Inventory](#)

All Items 48 results

Per Page 15 View Grid Sort By Relevance



cooprado.org

Availability










In stock now

Category

- Audio Interfaces (10)
- Cables (2)
- Headphones (2)
- Microphones (20)
  - Microphone stand (9)
- Portable Audio Recorder (11)
- Sound Mixers (4)

Type

- Audio, Video & Photography (46)
- Computers (2)

 AKG Dynamic Microphone <span>In Stock Now</span>	 Analog Telephone Audio Interface / Inline Patch <span>In Stock Now</span>	 Desktop Microphone Stand <span>In Stock Now</span>
 Dual RCA to 1/4" Cable <span>In Stock Now</span>	 Dynamic Vocal Microphone <span>Due 31/05/2021</span>	 Foam Windscreen <span>In Stock Now</span>
 H1 Handy Recorder	 H1n Accessory Pack	 H1n Handy Recorder

# GLITCHES: THEY HAPPEN



# NEEDS TO HAPPEN





The background is a solid green color with a gradient. In the four corners, there are decorative white line-art patterns resembling circuit boards or neural networks, with lines and small circles connecting them.

TECH REPORT

Thank you

for supporting alternative media

New Shows

Live Shows

The Past

The Future



# Programming Report 2020

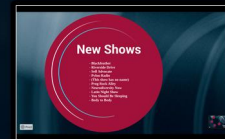


# New Shows

- **Blackfeather**
- **Riverside Drive**
- **Self Advocate**
- **Pylon Radio**
- **(This show has no name)**
- **Prog Rock Alley**
- **Neurodiversity Now**
- **Latin Night Show**
- **You Should Be Sleeping**
- **Body to Body**

# Live Shows

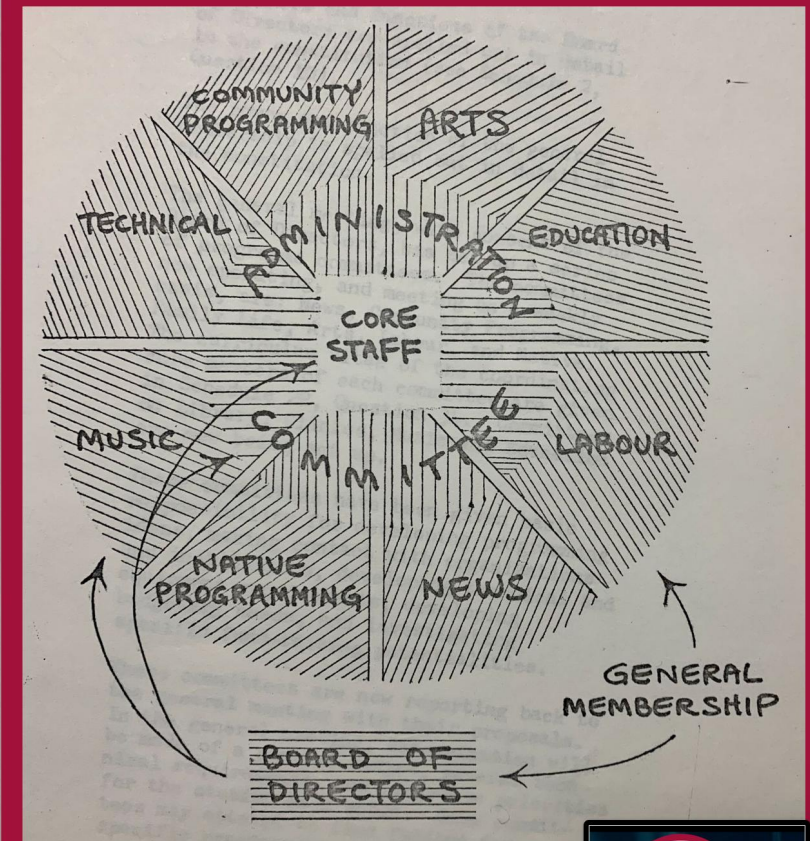
- Michelle Saldeba Show
- Caribbean Sounds
- Late Night Super Mix
- Blues in the Dark
- When spirit Whispers
- Kla How Yah FM
- Late Night with Savages
- Going Indigenous
- Level the Vibes
- MIKS
- El Bus De Las 7
- Roots Reggae



Board Report - 1975

It is one year later. We have all built a radio station, renovated a building, come to understand both the intricacies of the technology and of the commercial establishments who deal in plugs, wires and transmitters. We are ready to go on air, but then what is new in that? We have been ready now with programming for four months. But in another sense, we are far from ready. No one has done what we are about to try. And none of us has ever programmed a radio station before. Ah well, here goes.

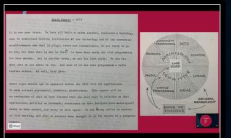
About eight months ago we appeared before the CRTC with our application. We made certain statements, promises, predictions. This report will be an evaluation of what we have learned over the past year in relation to that application, policies we have made, structures we have designed, (and redesigned) money we have raised, and money we have spent. We are being called to account at this meeting, and what we present here tonight is in the nature of a progress report.



# The Future

## Podcasting for All

- Teaching Podcasting workshop with Debbie
- We applied for HSA and Multiculturalism Grants
- Focus on bringing in new content outside of schedule
- Creating a second online stream
- Increasing live stream content





# Vancouver Co-op Radio

2020 Annual General Meeting

# Fundraising Update





# Fundraising Update - Community Partners

September 1, 2019 - August 31, 2020



# Fundraising Events

Event	2019/2020	2018/2019
Fall Drive	\$26,155	\$15,500
Spring Drive	\$32,425	\$20,395
Great Canadian Giving Challenge	\$3,800	\$2,465
Other Events	\$666	\$785



**Help us win \$20,000!**

Great Canadian GIVING CHALLENGE

Visit [coopradio.org](http://coopradio.org) to find out more!





# 2019 – 2020 FISCAL YEAR TOTAL RAISED \$204,863

## NEW + RECURRING ANNUAL MEMBERS



**\$43,904**

**94 NEW MEMBERS:  
\$5,608**

**292 ANNUAL RENEWING  
MEMBERS: \$38,296**

## DONATIONS + EVENTS



**\$89,683**

**326 DONATIONS: \$87,153**

**6 EVENTS: \$666**

**6 FACEBOOK EVENTS: \$285**

**4 IN-KIND: \$1,578**

## UNIONS + ORGANIZATIONS + SPONSORSHIPS



**\$26,645**

**16 UNIONS: \$5,900**

**25 ORGANIZATIONS: \$18,245**

**5 SPONSORSHIPS: \$2,500**

## MONTHLY SUSTAINERS



**\$46,378**

**TOTAL OF 196  
AT END OF FISCAL YR**

**14 NEW SUSTAINERS**

**26 CANCELLED**

# Events

<b>Event</b>	<b>Amount Raised</b>	<b>Thanks to....</b>
Podcast Workshops	\$275.60	Kimit, Staff
Silent Auction	\$110	Alnoor, Bulland Awazz
V6A Doc Viewing	\$30	Ruggero, Room Tone
Damaged Goods Event	\$250	Damaged Goods



# Union Gifts + Grants



- BCGEU - \$200 for ad in listener guide
- BCEU CUPE Local 23 - \$200
- CCEC - \$250 for ad in listener guide
- CUPE BC - \$1,000
- Heat and Frost Insulators Local 118 - \$250
- Local 15 Cupre Vancouver Municipal, Education & Community Workers - \$200
- Move Up - \$500
- Public Service Alliance of Canada (BC Regional Council)
- Unifor Local 114 - \$1,000
- Unifor Local 2000 Media Union of BC - \$500
- Unifor Local 3000 - \$500
- Unifor Local 433 - \$250 for ad in listener guide

# Organizations, Foundations, Associations + Co-ops

- Amberlight/First Nations Health Authority - \$250 (PSA's)
- Armenian Cultural Association of BC - \$600
- Armenian Relief Society - \$200
- Art's Automotive Services Centre - \$103
- Benevity Community Impact Fund - \$575
- BC Metis Federation - \$600 (sponsorship)
- Chambar - \$500 (sponsorship)
- Fraser Health - \$350 (podcast workshop)
- Gabba Productions - \$150
- Langara - \$257.50 (PSA's)
- Last Door Recovery - \$1,000 (sponsorship)
- Minovitz Family Foundation - \$737.26
- Pacific Bluegrass & Old-Time Music Society - \$125
- Plan Institute - \$300
- Plus1/Chvrches - \$2,157.52 (Grant for Girls Rock Camp)
- Public Outreach - \$10,000
- Rogue Folk Club - \$150
- St. Gregory Armenian Church - \$100
- Trinidad & Tobago Cultural Society of B.C. - \$125
- United Way of the Lower Mainland - \$199.78
- Vancity Credit Union - \$1,000
- Vancity Community Foundation - \$700
- Viaggio Hotel & Restaurant Corp - \$300 (sponsorship)
- Wheeler Family Foundation - \$250

# Fundraising Update - Top Fundraising Shows

September 1, 2019 - August 31, 2020

Show	Amount		Show	Amount
Redeye	\$9,326		One O'Clock Jump	\$3,880
Union Made	\$8,883		A-Trane	\$3,231
Better Days	\$7,941		All Over The Map	\$3,093
In The Pines	\$7,588		Each For All	\$2,892
What The Folk	\$3,922		Arts Rational	\$2,874



# Fundraising Update - GRANTS

September 1, 2019 - August 31, 2020

<b>Grant</b>	<b>2019/20</b>	<b>2018/19</b>
BCGEU (includes in-kind printing)	\$4,000	\$3,700
HSA	\$2,500	\$2,500
BC Gaming + Multicultural	\$12,600	\$16,000
City of Vancouver	\$32,500	\$32,500
Canada Summer Jobs	\$6,782	\$8,666
Radiometers	\$50,000	\$50,000
Local Journalism Initiative	\$50,000	\$0



# Fundraising Update - COVID Relief

September 1, 2019 - August 31, 2020

Name	Amount
Vancouver Foundation	\$15,000
CFRC COVID Equipment	\$2,000
CFRC COVID Relief	\$5,000

# DIGITAL MARKETING

## FACEBOOK



**4,971**

**FOLLOWERS**



**up 587 from  
last year**

## TWITTER



**6,465**

**FOLLOWERS**



**up 312 from  
last year**

## INSTAGRAM



**1,765**

**FOLLOWERS**



**up 369 from  
last year**

## GOOGLE



**21,023**

**SEARCHES PER  
QUARTER**



**up 12,359  
from last  
year**

# 2020 so far....

January 1, 2020 to November 23, 2020

**We have raised:**

# \$134,738

**\$30,338 less than the total raised in 2019.**



# 2020 top 10 show fundraisers so far....

January 1, 2020 to November 23, 2020

Show	Amount		Show	Amount
Better Days	\$8,413		Each For All	\$3,271
Redeye	\$7,216		All Over The Map	\$3,246
In The Pines	\$6,473		Crossroads	\$3,076
Union Made	\$5,496		CFRO The Pulse	\$2,845
What The Folk	\$3,308		A-Trane	\$2,785



# 2020 special show fundraising shoutouts....

January 1, 2020 to November 23, 2020

Show	2019	2020
Accordion Noir	\$1,025	\$2,013
Soap Box Radio	\$500	\$1,091
Terrestrial FM	\$173	\$1,082
Out & About in Canada	\$426	\$1,039



# Fundraising - Looking Forward

- 2020 Union Mailout
- Giving Tuesday on December 1st
- Co-op Radio Fundraising Album - Steve from Prog Rock Alley
- Tax Receipt Incentive Email Campaign
- More Virtual Podcast Workshops
- Spring 2021 Fundraising Drive